A Personal Recommendation from a Satisfied Customer is the Best Advertising there is.

You were recommended by: Moss Park Elementary PTA & Others. What a compliment! We have a program that enables Organizations, Professionals, and Realtors to personally recommend and promote your establishment to their clients, friends and the community. This program will bring you new business from Local Members of Non-profit groups, people just moving into the area, and more frequent business from established residents.

HERE'S HOW IT WORKS

These organizations and professionals, who are some of your regular customers, have a special membership, fundraising, or gift card that they give to their mermbers, sell to raise money for their non-profit group, or give to their clients. This card is called a "Valued Customer Card". It's laminated in plastic and is full color on the front. On the front and back are promotions for local businesses that these groups feel offer the best products and services in their area.





Each promotion has some small discount or incentive, in many cases only available in slower traffic periods, like Monday-Thursday. Most of these discounts are quite small, 10%-15% off, available most of the week, or larger discounts like 50% off second item or even buy 1 get 1 free, available just 1 day per week.

Every card has an expiration date, so it can only be used until the card expires. Each card also has the disclaimer "Not to be used with any other discounts" so it will not affect any other promotions your company is running. People carry these cards in their wallets and use them repeatedly throughout the year. Even if your promotion is only a free medium drink with purchase of a lunch, it still equates to thousands of customers right in your market area who are continuously reminded of where you are, what you do, and that you're open for business.

Every time someone looks at this card it acts as a small directory of products and services in your area. The Organizations, Realtors, and Professionals pay for the entire cost of producing and distributing the cards. This card keeps their group or business information constantly available to their members and clients as well. The only cost to you is whatever discount you offer.

Compare this FREE advertising with the hundreds of dollars you pay for other types of advertising. This card and the Organizations, Realtors, and Professionals who are giving it to their members and customers continue to work for you month after month throughout the year. You can run the same promotion next year or run a completely different one FREE of charge. There is never any additional cost to you.

The Organizations and Professional People who run your promotion on their Valued Customer Cards do so because **they know and like your product or service**. They will continue to personally recommend and promote your company as long as you are in business and want to participate in this program. Don't miss this opportunity to have people who believe in your company increase your business and profits by sending you their members and customers.

Questions? Please Contact Nancy Mesa via Email: Membership @ PTA Moss Park. com or Susan March at famecard@yahoo.com 954-931-1893

Non-Profit Script to Invite New Businesses to be on Cards

When you enter the business, ask for the owner or manager. If they are not available, find out when they will be. If they are available, while you wait for them to come to the front, begin filling out the ad agreement as much as possible (So you can save their time and yours). There is usually a business card holder or menu with an address that you can use.

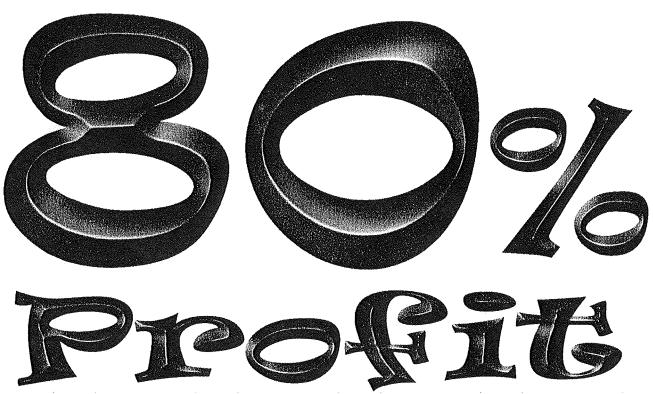
Here is a typical "script" that can g	uide you to invite your favorite businesses:
Hi, my name is and I'm vever business) and would like to prove FREE.	rith We love your restaurant (or what- romote you to the communityand we'll do it for you
	EE is because your offer on our cards gives them donate to our charity in order to receive a card.
ad agreement.)	t your ad to say (have the pen poised to fill out the for their offer, give them the pen and say, "I just need
Give them the paperwork that exp	ains the program so they can keep it in their file.

Give them the paperwork that explains the program so they can keep it in their file. In order clarify, in an easy-going manner, that this is an ongoing program, make sure you say the following:

Now, if at any point we are sending you too many customers (They will often laugh and say, "You could never send me too many customers.") and you can reply, "Well if we do send you too many, or if you need to change your ad or discontinue, there's a phone number on the edge of every card on the back. You can call that number to make changes, but you would just honor any cards that were already printed through their expiration dates.

If the company is National, FAME probably already has their logo or can get it easily. If they are local, take a business card or menu that can be scanned.

If you have questions about the ad agreement or how to handle certain situations, you may call Susan March at 954-566-2923.



The Easiest Fundraiser Ever!

Cards are just \$1 Pre-Paid and Sell for \$5-\$10 Choose from our List of hundreds of offers to create a Custom Card With Your Logo and 22 Discounts

> Or use as Membership Cards! A great incentive for Families to join your parent group!





SPONSOR IS NOT LIABLE FOR PERFORMANCE OF ADVERTISERS ON THIS CARD

FAME, Inc.

732 NW 43 Ct., Ft. Lauderdale, FL 33309 954-566-2923 or 888-566-2923



FUNDSAVER CARD Agreement

FAME AGREES TO OFFER: Generic Card Program (Option 1) only available in select markets

- Discount cards for the cost of \$1.00 per card on pre-paid basis
- Minimum order 100 cards
- Immediate delivery on in-stock cards, 4 week delivery on "new area" cards

FAME AGREES TO OFFER: Custom Card Program (Option 2)

- Discount cards for the cost of \$1.00 per card on pre-paid basis
- Minimum order of 300 cards
- Custom card design
- 4-6 week delivery time from receipt of complete order
- (please allow extra time when requesting new offers)

AGREES:

- To provide 60 days notice of any program changes
- Not to sell any cards within 1000 feet of any of the establishments on the card
- To provide current resale or tax exempt certificate (or pay tax)

ORGANIZATION			
SHIPPING ADDRESS			
ORGANIZATION PHONE #			
ORGANIZATION FAX #			
CONTACT			
CONTACT PHONE #			
PROGRAM OPTION			
SCHEDULED PROGRAM DATES			
Approved as shown (Signature of authorized organization representative)			
SCHOOL REP			

How to Order Custom Fundsaver Cards

—Choose up to 22 offers from our master list. List them in order of preference. —Choose 8-10 alternates and put them in order of preference. —Give us the clearest copy of your school logo or e-mail it to: susan@famewebsite.com (or tell us your mascot and we will try to find an appropriate clip art or photo. —Tell us your school colors. If it is important to have the exact color, please provide us the PMS color number or a swatch of color to match. —Tell us the date you would like to start your program. Please allow up to 6 weeks for production & delivery of customized cards. If you are requesting that we sign up new restaurants or businesses for your program, you should allow an additional 4 weeks. —If you need to raise money immediately you may opt to use our generic cards (where available) which are printed and ready to go. -Provide a copy of your current tax certificate when applicable. If no certificate is provided, please add 6% tax to your order. -Include cash, check or credit card number & expiration date with your order. All orders are done on a pre-paid basis. We can not begin typesetting cards without your pre-payment. We accept Visa/MC, Discover as well as checks and cash. —Some organizations have "Partners in Excellence" or parents with businesses. We can typeset an ad for them at no additional charge. Simply request an ad agreement from our office, fill it out, have them sign it and provide us with a copy of their logo. Mail or fax your order and payment to: FAME, Inc. 732 NW 43 Ct., Fort Lauderdale, FL 33309 954-566-2923 phone 954-566-3418 fax susan@famewebsite.com *Please put your choices and alternates here*

(Your School) PTA IDSAVER CARDS Order Sh

is requested. Cards are just \$5.00 each. Checks may be made out to (Your School) P.T.A.. If you wish to be discounts and updated editions please include your complete address, zip code, and phone number. Thank y

	ADDRESS	CITY	ZIP	PHONE	QUANT.
CONTROL OF THE PROPERTY OF THE					X\$5
					X\$5
***					X\$5
					X\$5
					X\$5
					X\$5
Andready					X\$5
					X\$5
-					X\$5
***************************************					X\$5
					X\$5
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***************************************					X\$5
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					X\$5
***************************************					X\$5





Bought By Me Gift Store Agreement

FAME AGREES TO OFFER:

- 100% return policy on all unsold product on programs of 5 days or more.
- 5% rebate for full payment postmarked within 5 days of invoice date.
- Custom program design.
- FREE Delivery to Miami-Dade, Broward & Palm Beach Counties

AGREES:

- To pay in full when presented with invoice
- To provide 30 days notice of any program changes
- Not to sell other products at the event (without prior approval by FAME)
- Invoices past 30 days will have a \$50 penalty and 18% interest
- Pay freight charges for programs held outside the South Florida area

Visit our website at: **WWW.WOW-MC-NOW.COM** to view our current list of products. The prices on the site are double your cost price so that you can direct your families to the website to view the products that may be available at your store. You can buy these products on a cash & carry basis; just remember that your cost would be half of the website price. This is a good representation of what you will receive in your gift store but we will have many new items and some current items may not be available when it comes time for your store.

SCHOOL		
ADDRESS		
SCHOOL PHONE #	SCHOOL FAX #	
CONTACT		
CONTACT ADDRESS		
CONTACT PHONE #	CONTACT FAX#	
TREASURER NAME		
TREASURER ADDRESS		
TREASURER PHONE #	TREASURER FAX#	
SCHEDULED PROGRAM DATES		
SCHEDULED DELIVERY DATE		